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Senior Product Manager, Professional Software

 Wolters Kluwer

Senior Product Manager (Cloud Accounting Suite)

- Guide development & strategy for a cloud accounting software suite
- Enable customer success within our global organisation, Wolters Kluwer
- Be a 2IC to the head of product and partner loosely with executive teams

About the role

The Senior Product Manager is responsible for guiding the development and strategic direction of CCH iFirm's cloud-based practice management suite. The role is best suited to a product manager with hands on experience in defining product strategy and executing key strategic projects looking to take the next step in their career. This role can be based in Sydney (Macquarie Park), and is full-time and permanent.

Key responsibilities include:

- Partner with our customers and prospects to develop market insights and translate these into product development opportunities
- Develop a deep understanding of our competitors (direct and indirect), their offering and how we compare to support our Sales team effectively position our products
- Draw on your knowledge of the market, be confident with challenging current process, with the aim of improving the business operating rhythm
- Create insight-driven business cases to support new product development initiatives that link directly to our strategic objectives
- Translate customer problems into requirements that can be understood by development teams
- Become the 'hub of the wheel' to work with all areas of the business, ensuring go to market plans are multidimensional
- Understand the financial and non-financial performance indicators of products directly within the remit in addition to the broader division
- Have FUN!

About you

The ideal candidate possesses:

- A background in professional accounting, practice management or accounting technology (desirable)
- Software product management experience (desirable)
- The ability to manage multiple stakeholders and collaborate with global teams
- Strong organisational skills to work across various projects and handle multiple tasks and priorities

- The ability to think strategically combined with a willingness to roll up your sleeves where required
- Exceptional communication and presentation skills
- A sense of humour and passion for helping customers to succeed.

About CCH iFirm

CCH iFirm is a comprehensive suite of cloud software that has you covered in every aspect of your accounting business. CCH iFirm has the unique opportunity to help accountants be more efficient in how they work, and more effective in the advice they give to businesses.

About our values

We are a company that lives and breathes its values: Focus on Customer Success, Make it Better, Aim High & Deliver and Win as a Team. We believe in promoting and developing our people, and provide a suite of benefits to make your life easier both at work and play.

We pride ourselves on our culture, which promotes inclusion, accessibility and flexible working arrangements. You can learn more about what we do by visiting our website: www.wolterskluwer.cch.com.au

Applications: info@brainmates.com.au